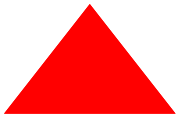


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PROFESSIONAL  
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INC



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# CLOCKHOURS NEWS

## **Transition Course ... who takes it and when?**

The Transition Course is required for ALL licensees when renewing after July 2010. If you renew before July you can take it and satisfy the requirement. The course covers license law changes. There are many rumors in our industry. Natalie made an animated video at [www.YouTube.com/users/clockhours](http://www.YouTube.com/users/clockhours) about the new changes. Sooo funny! You can take the class in your office or with a few friends. OR you can take it as a correspondence class right on her website.

## **Fingerprinting.. When do you have to dip your paws in ink?**

Every real estate agent will have to have fingerprinting and a background check under the license law changes. If you are currently licensed the DOL will send a card with your renewal sometime in the next 6 years. You will take the card to an approved law enforcement agency and mail the prints in with your renewal. No, you can't use prints from another place. Most people remember if they were convicted of a crime..So, unless you forgot, don't worry! See FAQs on my website!

## **What is your favorite Blog?**

I read the award winning author, Seth Godin's blog daily. His ramblings make me think, give me marketing ideas and inspire me to work smarter. Google him!

## **My Business Cards are NOT Boring!**

Business cards can be a topic of conversation! When I'd pass out cards to agents in classes so many would be left behind. Then I ordered "Moo Mini Cards!" A box of 100 little laminated cards have a variety of my own photos and three word sayings. They fly out of the boxes. People save them! People ask to take more than one! Go to Moo.com and order a set. Be creative. \$20 a box!

## **Transferring files to the other Computer**

With more than one computer I used to use a thumb drive, email or cd's to transfer files from one to the other. Then I got Dropbox.com. Whenever my computer is online, files I put in DropBox are automatically updated from the other computer. Try it... amazing time saver. FREE Start being "green!"

## **Take a Title Rep to Coffee**

Those title reps you have been known to avoid can be quite a treasure of information. They know what is happening in the industry, have tools you can use for marketing, and have resources that you can use to build your business.

## **Get Certified to TEACH Clockhours!**

You can make a difference in the lives of other agents by teaching classes! Take the 15 clockhour Instructor Development Workshop July 19 & 23 at KW Auburn.

## **Fantastic Clockhours Classes Online... complete with pen!**

There's no password or registration or even prepayment for classes on [www.clockhours.com](http://www.clockhours.com). Just PDF's that upload in seconds. Read on the screen or print out. Do the quiz and eval. Mail or scan with tuition. Check them out!

## **What is Natalie Reading? Check out my Book Review Blog!**

One of the last books I read was "Fascinate." Are you fascinating?  
<http://www.NatalieReviewsbooks.wordpress.com>.

[www.clockhours.com](http://www.clockhours.com)